

Western Massachusetts Council, BSA

Maple Syrup, Pancake & Waffle Mix Product Sale!

Help fund your unit! Help a Scout go to Camp!



We're excited to announce that we have developed a great partnership with two great New England companies that will help with our spring Maple Syrup and Pancake & Waffle mix product Sale. We have partnered with "Top o' the Hill Maple" (neighbors at Moses Scout Reservation that tap our trees) & "Cook In The Kitchen" Brand Pancake & Waffle mixes!

Sale timeline: Starts April 16th, 2021 and ends May 30th. Ordered product to be picked up on Saturday June 5th between 9AM & 11AM at the Westfield Scout Office at 1 Arch Road Westfield MA. Show & Sell orders must be placed by: April 19th at 3PM - pick up April 24th, 9AM-11AM at Scout office.

Product lineup:	1/2 Pint local Maple Syrup: \$11	1 Pint Maple Syrup \$20
	Buttermilk Pancake & Waffle mix: \$10	Maple Buttermilk Pancake & Waffle mix: \$11
	Blueberry Pancake & Waffle mix: \$11	Gift Box: 1/2 Pint Maple Syrup & 2 bags Pancake mix: \$32
	Gift Box: Full Pint Maple Syrup & 2 bags Pancake mix: \$41	

Commission details: After product cost (approx. 1/3 of sale price) the unit will keep 50% of all commissions.
 Example: 1/2 Pint local Maple Syrup Cost: \$5.50 each, Unit Commission: \$2.75 & Council Commission \$2.75
 Example: Full Pint local Maple Syrup Cost: \$10 each, Unit Commission: \$5.00 & Council Commission \$5.00
 Example: Buttermilk Pancake and Waffle mix Cost: \$3.40 Unit Commission: \$3.30 & Council Commission \$3.30
 Example: Truly Blueberry Pancake and Waffle mix Cost: \$4.50 Unit Commission: \$3.25 & Council Commission \$3.25
 Example: Maple Buttermilk Pancake and Waffle mix Cost: \$4.50 Unit Commission: \$3.25 & Council Commission \$3.25
 Example: Gift Box: 1/2 Pint of Maple Syrup and 2 bags (1Buttermilk & 1 Blueberry mix) Cost: \$13.40, Unit Commission: \$7.80 & Council Commission: \$7.80. Gift Box 2: Cost: \$17.90, Unit Commission: \$11.55 & Council Commission: \$11.55

All in for Scouting Incentives: Horace A. Moses Level: Base Commission + 2.5% (Total: 52.5% after product cost).
Leading Unit: Base + 2% (Total 52%). **Sustaining Unit:** Base + 1.5% (Total 51.5%). **Emerging Unit:** Base + 1% (Total 51%).

Prizes: To keep commissions as high as possible there will be no prizes. The top seller in each district will receive a \$75 discount for all 2021 H.A Moses Summer Camp programs (individual sales must reach \$225 to qualify).

Ordering & Payment: Orders can be made 1 of 3 ways: **#1.** Door to door orders & by email/phone **#2.** online ordering on our website, or www.buypancakes.org , **#3.** Show and sell*. Door to door & email/phone orders will be delivered by your Scouts, online orders will be mailed, at a modest shipping cost covered by the buyer and mailed from the council office.
***All Show and sell orders are final.** You can use Show and Sell orders to help fill take orders but **product cannot be returned to council due to Covid regulations.** Unit payment for all products sold will be due June 18th, 2021. Only units that sign up for product sale will receive commission from online sales. Scout take order forms available on our website.

Delivery/pickup: Take order Pickup on June 5th, 9AM - 11AM at council office, 1 Arch Road Westfield. Show & Sell pick up April 24th, 9AM-11AM.

Sale Materials: Order forms, sale instructions, cut & paste info. for emails, Facebook & social media will be available at <https://www.wmascouting.org/Pancakes>. All orders placed online will be credited to the unit's sale if buyer indicates your unit. At this time we are unable to credit individual Scouts on our site.

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Order Form

Sale timeline: Starts April 15th, 2021 and ends May 30th.

Take Order product must be ordered by noon on Monday May 31st. Ordered product to be picked up on Saturday, June 5th between 9AM & 11AM, at the Westfield Scout Office (1 Arch Road Westfield MA).

Show & Sell product must be placed by noon on Monday April 12th. Ordered product to be picked up on Saturday, April 17th, between 9AM-11AM, at the Westfield Scout Office (1 Arch Road Westfield MA). Items may also be used for fulfill Take Order items but Show & Sell products may not be returned.

Order form: Mail to Western Massachusetts Council, BSA 1 Arch Road, Westfield MA 01085
or
Email to jazmine.forgey@scouting.org

Unit Number: _____ Type of Unit: Troop, Pack, Post, Crew, Ship _____ Town: _____

Unit Contact: _____ Phone: _____

Email: _____

# Ordered	Product	Show & Sell (S&S) or Take Order (TO)	
	1/2 Pint Maple Syrup		
	Full Pint Maple Syrup		
	Buttermilk Pancake & Waffle Mix		
	Truly Blueberry Pancake & Waffle Miz		
	Maple Buttermilk Pancake & Waffle		
	Gift Box #1: 1/2 Pint of Maple Syrup and 2 bags (1Buttermilk & 1 Blueberry mix)		
	Gift Box #2: 1 Pint of Maple Syrup and 2 bags (1Buttermilk & 1 Blueberry mix)		
	Total Items		

Our Unit has Earned EXTRA Commission because we are a (circle approx. Box). Don't know what level you are? Call us!

Horace A. Moses Level Unit - 2.5% EXTRA commission

Leading Level Unit - 2% EXTRA Commission

Sustaining Level Unit - 1.5% EXTRA Commission

Emerging Level Unit - 1% EXTRA Commission